

Beauty Meets. Diversity



cosmobeauté Malaysia is the leading beauty trade exhibition in Asia targeting professionals in the industry such as beauticians, aestheticians, manicure technicians, spa business owners, retailers and distributors of beauty products & equipment, e-commerce business owners and potential investors looking to start a business in the beauty industry. Cosmobeauté has been continuing its commitment to be the most proven sourcing platform for beauty trade professionals to explore business in the spectrum of Aesthetics, Beauty, Cosmetics, Hair, Nail and Spa & Wellness industry.

The 16th edition of Cosmobeauté Malaysia returns in 2020 as an essential platform for industry professionals to not only showcase their brands, products, innovations and technologies - but also discover and meet potential business partners to take their business to the next level.

Cosmobeauté Malaysia 2020 will be held at Kuala Lumpur Convention Centre (KLCC) Kuala Lumpur, Malaysia from 1 to 4 October 2020.

Cosmobeauté Malaysia 2020 Key Facts & Figures















Why Exhibit at Cosmobeauté Malaysia 2020



Beauty market that grows at a rate of 10-15% per year



potential business partners
through our business
matchmaking program



Forge new collaborations with key decision makers





Beauté Meeting

We take pride in arranging successful meetings between potential trade buyers and exhibitors in every edition of Cosmobeauté Malaysia. Our Beauté Meeting is an exclusive business matchmaking program that helps to pre-arrange meetings and find potential business partners by connecting potential trade buyers directly with beauty & aesthetic salon owners, spa operators, distributors & retailers, e-commerce businesses, and prospective investors. Without additional fees, our dedicated team will help identify potential buyers, prepare a comfortable environment and set up the meetings for you.





Beauty Workshop

Held alongside the exhibition are our beauty workshops that are meticulously designed to pique the interest of participating beauty industry players. Get empowered at Cosmobeauté Malaysia as our industry experts share their professional expertise and experience that will allow you to discover new beauty tips, industry knowledge, business opportunities, product recommendations and beauty trends.

Beauty Legacy

More than just an exhibition - Cosmobeauté Malaysia also commemorates the efforts, sacrifices and dedications of beauty legends which paved the way to the revolution of Malaysia's beauty industry.

Industry Forums & Seminars

Cosmobeauté Malaysia continues to gain the support of numerous associations in Malaysia such as Association of International Certified Aesthetician (AICA), Persatuan Anggun Menawan Malaysia (PAMM), Malaysian Association of Wellness & Spa (MAWSPA), Association of Malaysian Spas (AMSPA) and International Nails Competition Association (INCA). Their insightful forums and seminars will allow beauty professionals to discover the challenges and issues faced by various sub-sectors of the beauty industry, as well as to obtain knowledge on the latest beauty trends, happenings and solutions.



BumiputraBeautepreneur Tour

Cosmobeauté Malaysia 2020 is going to be another exciting year because Bumiputra Beautepreneur will be returning to grace Cosmobeauté Malaysia for the 5th time. The visit will be led by Aisya Zulaikha HasTuah (Ambassador of Bumiputra Beautepreneur) along with participation of over 400 beautepreneurs from states of Malaysia such as Negeri Sembilan, Kedah, Perlis, Terengganu, Melaka and many more.



COSMobeauté

8th CosmoNail Cup Competition

Cosmobeauté Malaysia continues to collaborate with International Nails Competition Association (INCA) in bringing an extravagant international competition for two categories: nail and eyelash & embroidery. The competition is specifically designed to put participants' skills to the test through stringent technical requirements while setting an international level of competition standards.

The previous CosmoNail Cup competition was well-received by more than 310 participants from 9 countries including Thailand, Singapore, Taiwan, Japan and Vietnam. With the continuous support of beauty professionals from around the globe, there will be even more competition categories for participants to showcase their artistic potential and creativity!



Seeing Is Believing

Cosmobeauté Malaysia aims to empower visitors through several insightful programs including its exclusive makeup show. The 16th edition of Cosmobeauté Malaysia will be featuring numerous makeup gurus to inspire industry players with their talent and creativity.



Makeup Box

Let the creative juices flow!
Cosmobeauté Makeup Box will also be
graced by many talented makeup gurus to
inspire keen visitors and aspiring artists
with new makeup tips and tricks.





Exhibitors' Objectives



Find new buyers



Find franchise partners/agents



Explore new markets



products



Brand-building



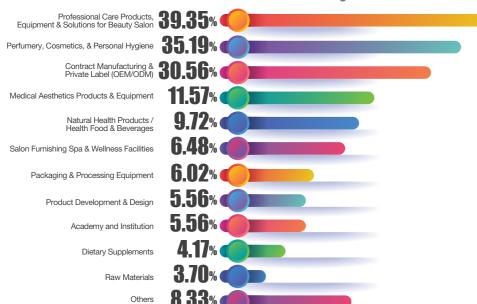
Collect market information



Consolidate contacts with suppliers/ business partners

SELVERT

Exhibitors' primary business activity



Exhibitors' Profile

- Perfumery, Cosmetics and Personal Hygiene
- Health Food & Beverages
- Professional Care Product, **Equipment & Solution for Beauty Salons**
- Contract Manufacturing & Private Label (OEM/ODM)
- Medical Aesthetic Product & **Equipment Product**
- Natural Healthy Products
- Dietary Supplements
- Salon Furnishing Spa & Wellness Facilities
- Packaging & Processing Equipment
- Raw Materials
- Development and Design

Visitors' Profile

- Hair & Nail Salons
- Aesthetic & Wellness Centers
- Wholesalers

- Beauty Schools
- Pharmacy & Chain Stores
- Makeup Studios
- Retailers

- · Beauty Salon & Spa Owners

- Fitness Centers / Clubs
- Bridal Studios

- Distributors

- Importers
- Supermarkets
- Department Stores

- Hotels

- Trade Publications

- Local Product Manufacturers



"I'd like to highlight that Cosmobeauté Malaysia 2019 is a special edition as the Poland Pavilion is

featured for the very first time." Teh Kong Yam

Testimonials Discover what some of our visitors and exhibitors said during their meaningful time at Cosmobeauté Malaysia 2019:

66 Exhibitors' Quotes 17

"I am very glad to be a part of Cosmobeauté Malaysia 2019 because l've already managed to

connect with several local distributors to further promote my brand!"

Anna Stawska CEO NOU Poland

"This exhibition allows me to increase my brand

exposure as I noticed many visitors dropping by my booth to enquire about my company's products and solutions."

Emily YinInternational Business Director NZ Skin Care Co.,Ltd.

"Many thanks to Mr CP Saw for organising such a helpful platform for professionals in the beauty industry to mingle and connect."

> **Aaron Yap** Founder^{*} Hair Atelier









Participating Cost

OPTION 1:

Raw Space

@USD 338 per sqm (min 18sqm)



Prespective View

OPTION 2:

Shell Scheme

@USD 368 per sqm (min 9sqm)

- 1x Lockable Cabinet
- 2x Wall Shelf
- 1x Round Table
- 1x Folding Chair
- 2x Black Leather Arm Chair
- 2x Spot Light
- 1x Waste Basket
- 1x 13Amp socket
- 2x fluorescent Tube



Prespective View

For any enquiries, please contact: ECMI ASIA SDN BHD (1026375-V) Suite 5-01, Level 5, Sunway VISIO Tower, Lingkaran SV, Sunway Velocity, 55100 Kuala Lumpur, Malaysia.

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Cosmobeauté



www.cosmobeauteasia.com

The Venue



purpose-built and most technologically-advanced convention and exhibition facility in the heart of Kuala Lumpur city which designed and built to world-class standards. Kuala Lumpur Convention Centre is readily accessible via public transport with many buses operating on various routes within the area and a few train stations nearby.

At Cosmobeauté, we strive to adhere to world-class standards in delivering a professional beauty trade exhibition for all visitors and exhibitors. For more information, please visit

The Organiser

Cosmobeauté Malaysia is organised by Informa Markets, a division of Informa plc. Informa Markets on Beauty segment has an extensive network powered by B2B events across 11 cities in Asia (Bangkok, Chengdu, Ho Chi Minh City, Hong Kong, Jakarta, Kuala Lumpur, Manila, Mumbai, Shanghai, Shenzhen, Tokyo), the world's fastest growing markets. By further expanding its strength, the Beauty Portfolio now includes a new B2B event in Miami 2020 serving the East coast and USA, South America and Caribbean Islands regions. Informa Markets creates platforms for industries and specialist markets to trade, innovate and grow. Our portfolio is comprised of more than 550 international B2B events and brands in markets including Healthcare & Pharmaceuticals, Infrastructure, Construction & Real Estate, Fashion & Apparel, Hospitality, Food & Beverage, and Health & Nutrition, among others. We provide customers and partners around the globe with opportunities to engage, experience and do business through face-to-face exhibitions, specialist digital content and actionable data solutions. As the world's leading exhibitions organiser, we bring a diverse range of specialist markets to life, unlocking opportunities and helping them to thrive 365 days of the year. For more information, please visit www.informamarkets.com.

